



GMT MONTHLY MEMBERSHIP PROGRESS REPORT

Results as of: 5/31/2020

Multiple District N

LOCATION: CANADA

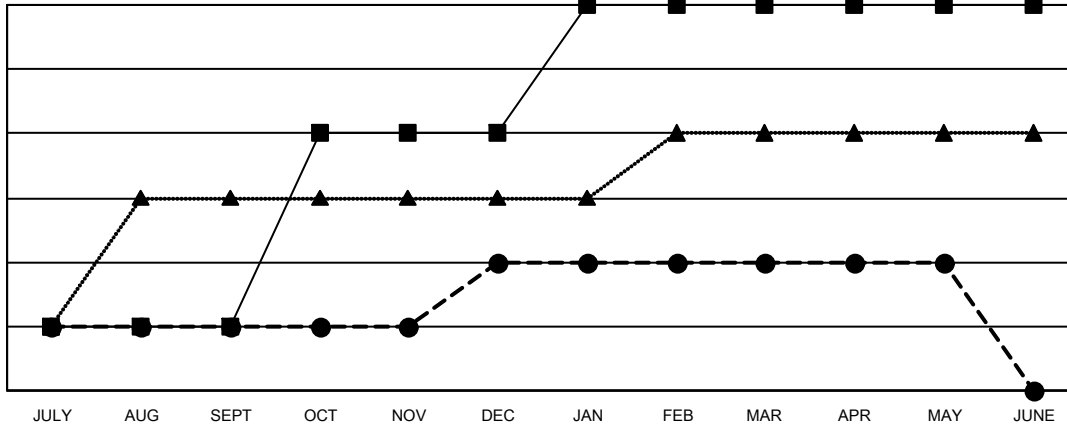
GMT: OPEN

GMT CA 2

| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2019-2020 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 1 | 1 | 2 |
| OCT/NOV/DEC | 3 | 1 | 0 |
| JAN/FEB/MAR | 2 | 0 | 0 |
| APR/MAY/JUNE | 0 | 0 | 0 |

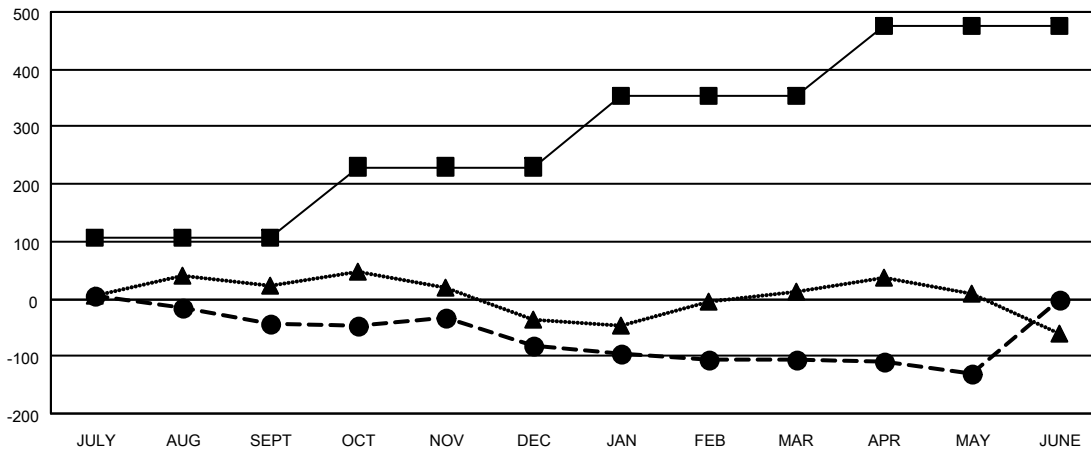
| Members | | | |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2019-2020 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 105 | 120 | 149 |
| OCT/NOV/DEC | 125 | 175 | 201 |
| JAN/FEB/MAR | 125 | 136 | 144 |
| APR/MAY/JUNE | 121 | 37 | 60 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



- - CURRENT YEAR GOALS FOR NEW CLUBS
- - CURRENT YEAR ACTUAL NEW CLUBS
- ▲ - LAST YEAR ACTUAL NEW CLUBS

GOALS AND ACTUAL MEMBERS CUMULATIVE



- - MEMBER GROWTH NET GOAL
- - MEMBER GROWTH ACTUAL
- ▲ - LAST YEAR MEMBERSHIP ACTUAL

| | | | | | | | | | | | | | | |
|--|---|--|----------------|----|-------|-----|--------------|------------|--|--|---------------------------|-------|---------------------------------|-----|
| <p>DROPPED CLUBS: 2</p> | <p>140 CLUBS OF 245 ADDED 1 OR MORE NEW MEMBERS</p> | <p>GENDER DISTRIBUTION</p> <p>MALE 3,725 (64.55%)</p> <p>FEMALE 2,046 (35.45%)</p> | | | | | | | | | | | | |
| <p>DROPPED MEMBERS</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">DECEASED</td> <td style="text-align: right;">94</td> </tr> <tr> <td>CLUB CANCELLED</td> <td style="text-align: right;">13</td> </tr> <tr> <td>OTHER</td> <td style="text-align: right;">447</td> </tr> <tr> <td>TOTAL</td> <td style="text-align: right;">554</td> </tr> </table> | DECEASED | 94 | CLUB CANCELLED | 13 | OTHER | 447 | TOTAL | 554 | <p style="text-align: center;">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">TOTAL FAMILY UNIT MEMBERS</td> <td style="text-align: right;">1,129</td> </tr> <tr> <td>FAMILY MEMBERS PAYING HALF DUES</td> <td style="text-align: right;">575</td> </tr> </table> | TOTAL FAMILY UNIT MEMBERS | 1,129 | FAMILY MEMBERS PAYING HALF DUES | 575 |
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| TOTAL | 554 | | | | | | | | | | | | | |
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